100 COACHING QUESTIONS, PLUS!

50 Coaching Questions

Note: Many of these questions were written by Thomas Leonard.

- 1. What do you really want?
- 2. How can I help right now?
- 3. Have you ever considered.....?
- 4. Why do you think that, is so?
- 5. What is that?
- 6. What's the dynamic here?
- 7. What's your role in that?
- 8. How long have you been doing that?
- 9. What is the permanent solution?
- 10. If you had a choice, what would you do?
- 11. Really? Are you sure?
- 12. What's the message here?
- 13. What is life asking you to do differently?
- 14. What gets in your way in this area?
- 15. What is your biggest fear about that?
- 16. What are the 3 steps to achieve that?
- 17. How would you over-respond to that?
- 18. How do you know that?
- 19. Is it _____or ____?
- 20. Does this really matter to you?
- 21. Whose life are you living anyway?
- 22. What do you most need right now?
- 23. What kind of support would be helpful?
- 24. What question should I be asking?
- 25. What is your strategy for that?

- 26. What would give you the most joy?
- 27. What is currently motivating you?
- 28. How healthful is that for you?
- 29. What are you tolerating?
- 30. Why are you pushing this hard?
- 31. Where is your integrity soft?
- 32. How are you "utilizing" technology?
- 33. Isn't that delegate-able?
- 34. Why are you spending time on that?
- 35. Would environmental changes help?
- 36. Are you being selfish enough?
- 37. How could you simplify that?
- 38. What is the truth here?
- 39. Why is that so frustrating?
- 40. What is your vision?
- 41. If you were the coach, you'd say ...
- 42. What is your next evolutionary step?
- 43. What would make that perfect?
- 44. Where might you get stopped?
- 45. What is your unique talent?
- 46. How is this problem perfect?
- 47. Who can get you that answer?
- 48. How are you?
- 49. Will you tell me everything?
- 50. How are you best coached?

There's More ...

50 More Coaching Questions

Note: Many of these questions were also written by Thomas Leonard.

- 1. Where do you want to be in 5 years?
- 2. What's the biggest challenge you have?
- 3. What interests you most about coaching?
- 4. How perfect is your life?
- 5. If you could have anything, it would be ..
- 6. When shall we start?
- 7. What are you looking for in a coach?
- 8. Would a coach help you earn more?
- 9. What are you wasting your time with?
- 10. What's holding you back the most?
- 11. What is your business vision?
- 12. What is your most urgent problem?
- 13. Where are you falling behind?
- 14. What opportunities are you missing?
- 15. What changes should you make now?
- 16. What goal are you ready to achieve?
- 17. Are you earning enough?
- 18. What holds you back financially?
- 19. What needs immediate attention?
- 20. Are you up for a personal makeover?
- 21. What are you putting up with?
- 22. What's the dream you've given up on?
- 23. What are you waiting for?
- 24. Is there a single change worth making?
- 25. What will your legacy be?

- 26. What does your ideal life look like?
- 27. What skill do you most want to learn?
- 28. Would you like to master the Internet?
- 29. Who is taking advantage of you?
- 30. What gifts aren't being fully developed?
- 31. Are you coaching or managing?
- 32. What measurable results are important?
- 33. Have you worked with a coach before?
- 34. May I tell you how I work?
- 35. What are you selling on your website?
- 36. What gets you out of bed each day?
- 37. What's your strategy to achieve that?
- 38. Would you like to sort that out?
- 39. What keeps tripping you up?
- 40. What's possible for you financially?
- 41. How might I be able to help?
- 42. Would support make the difference?
- 43. How would you use a coach for that?
- 44. Are you feeling a bit out of balance?
- 45. How open are you to collaboration?
- 46. Ready for the next level of your life?
- 47. Whose life are you living?
- 48. In your company, who needs coaching?
- 49. What is your most important project?
- 50. How much freedom is that costing you?

And More! ...

An Additional 25 Coaching Questions

International Coach Federation Conference, 2005

- 1. What can you do today to get you back on track?
- 2. What could happen to change your mind?
- 3. How would that look?
- 4. What could keep you from completing that?
- 5. How might you simplify that?
- 6. How will you know if you are going in the right
- 7. (or wrong) direction?
- 8. What is currently motivating you?
- 9. What do you need most right now?
- 10. What are some steps that you can take this week towards achieving that?
- 11. In what way is that in alignment with your values?
- 12. What does your inner wisdom say about it?
- 13. Is there anything to delegate?
- 14. How will you test your idea?
- 15. How will you know if you are overextending yourself?
- 16. What would make this a win for you?
- 17. Would it be useful to write it down?
- 18. How are you taking care of yourself?
- 19. How does that fit into the big picture for your life?
- 20. Where are you tolerating less than the best for yourself?
- 21. What do you already know about it/him/her that indicates what you can expect?
- 22. What do you need to know that you don't know?
- 23. What is your priority?
- 24. How will you know when to discontinue your efforts?
- 25. What does your experience teach you about that?
- 26. What could happen to change your mind?